

Seventh Edition

REAL ESTATE BROKERAGE

A Management Guide

LAUREL D. McADAMS • JOAN M. SOBECK • JOHN E. CYR





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REAL ESTATE BROKERAGE

A Management Guide

Contents

The Challenge of Change
Leadership
Management Skills
Communications and
Decision Making
Analyzing the Business
Environment
Analyzing the Market
Developing a Plan
Structuring the Organization
Structuring Business Systems
Structuring the Finances
Business Policies and Procedures
Marketing and Advertising
The Practical and Legal Realities
of Staffing
Recruiting, Selecting, and Hiring
the Staff
Professional Competency
Coaching Performance
Critiquing Operations
Managing Risk

Features

- Book can be used alone or in conjunction with *Real Estate Brokerage Workbook* for a more comprehensive review
- Tables and charts illustrate and reinforce key concepts
- Practical discussion exercises test knowledge of the concepts covered in each chapter
- Glossary identifies key terms and definitions
- Unit summaries reinforce key topics

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